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05.NONCA

Non-Profits: What You Need to Know Today

June 28, 2005 • Millennium Biltmore Hotel • Los Angeles, CA

YES! Please register the following:

Name: _____

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I cannot attend. Please send me: Course Materials Only
 Homestudy: Video DVD & Materials Audio CD & Materials

Conference Fees

Payment Method

- | | | |
|--|-------|---|
| <input type="checkbox"/> Single Registration | \$395 | Payment of \$ _____ |
| <input type="checkbox"/> 2 or more (one company) | \$370 | <input type="checkbox"/> Check <input type="checkbox"/> Purchase Order |
| <input type="checkbox"/> Government Employee | \$325 | Or Charge my: |
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| <input type="checkbox"/> Student | \$197 | Exp. Date: _____ |
| <input type="checkbox"/> Course Materials | \$100 | |
| <input type="checkbox"/> Homestudy | \$405 | <i>*Multiple discounts do not apply</i> |

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Call 206-463-4400 or Register Online at www.TheSeminarGroup.net



June 28, 2005
 Los Angeles, CA

Millennium Biltmore
 506 South Grand Ave.

California CLE:

6.5 Credit Hours

CPE Credits:

Up to 7.0 Available
 (50-minute hour)

CA Bd. of Accountancy:

Up to 7.0 May Be Available

Non-Profits



*What You
 Need to
 Know
 Today*

VISIT OUR WEBSITE:

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Raising the Bar of Continuing Legal Education



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ACCREDITATION

*California CLE:
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Board of Accountancy*

Non-Profits

What You Need to Know Today

JUNE 28, 2005

MILLENNIUM BILTMORE HOTEL

LOS ANGELES, CA

Who Should Attend:

- Attorneys
- In-house Counsel
- Investors
- Lenders
- CFOs
- CEOs
- Accountants
- Anyone Involved in
Public and Private
Investments in
Today's Market

www.TheSeminarGroup.net

Don't Miss These Presentations!

- Non-Profits Defined
- Internal Governance and Compliance
 - Tax Issues
- Fund Raising Strategies
- Conflict Resolution and Opportunity

Do you prefer email notices?

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REGISTER ONLINE AT www.TheSeminarGroup.net, OR CALL 800-574-4852

Conference Schedule Inside





Non-Profits: What You Need to Know Today ~ Los Angeles, CA

Tuesday, June 28, 2005

9:00 Introduction and Overview

Dennis R. Kasper, Esq., Program Co-Chair
Lewis Brisbois Bisgaard & Smith LLP

L. Randolph Lowry, Esq., Program Co-Chair
Director, *Straus Institute for Dispute Resolution*

9:10 Non-Profits Defined

Historical to Present Day; Types of Non-Profit Organizations; U.S. Senate and Congressional Proposals; California Bill "SB 1262"; What We Can Expect in the Future?

Dennis R. Kasper, Esq.

Stephen W. Reed, Esq.
Reed & Brown LLP

10:15 Break

10:30 Internal Governance and Compliance

Appropriate Corporate Structures and Types of Governance; Board Member Duties; Board Member Liability; Interrelationships of Boards of Directors, CEOs, and Management; Federal Tax Law and Intermediate Sanctions; Reasonable Compensation; Conflicts of Interest; Risk Management and Liability Insurance; Labor and Employment Issues; Dispute Resolution

Paul D. Gilbert, Esq.
*Waller Lansden Dortch & Davis
Nashville, TN*

Charles S. Mack, Jr.
North Shore Management

12:00 Lunch (on your own)

1:15 Tax Issues

Requirements for Tax Exemption; Public Charity or Private Foundation?; Types and Deductibility of Contributions; Substantiation Requirements; Taxation of Unrelated Business Issues; Charitable Planning Considerations

Howard G. Rath, Jr., Esq.
Lewis Brisbois Bisgaard & Smith LLP

Claudia B. Sangster, Director
Harris myCFO, Inc.

2:15 Break

2:30 Fund Raising Strategies

Estate Planning; Gift Acceptance Policies; Real Estate Gifts; Annuities for Real Estate; Joint Ventures; Charity as Trustee; Making the Most of Your Development Efforts; When Do You Pay a Fundraiser, and How Do You Pay Them?; Salaries and Percentages

Grace Sanchez-Hagen
Hillview Acres Children's Home

S. Keith Hinkle, Esq., CPA
Associate Vice Chancellor
*Center for Estate and Gift Planning
Pepperdine University*

4:00 Conflict Resolution and Opportunity

Seeing Conflict as Danger and Opportunity; Managing Internal Board Conflict; Addressing External Board Conflict with Administrators, Regulators and Constituents; Moving from Competition to Collaboration; Handling "Difficult Moments" in Employment, Governance, Litigation and Operations; Strategizing to Prevent Conflict

L. Randolph Lowry, Esq.

5:00 Questions and Answers

About the Conference



Raising the Bar of Continuing Legal Education

ABOUT THE SPONSOR: *The Seminar Group is a provider of quality continuing professional education programs. The staff has extensive experience in developing timely and important conferences.*

Members of Non-Profits and Charitable Organizations have a lot to think about in 2005. There's New Legislation, New Designations, Internal Governance and Compliance Issues, Tax Issues, and Fund Raising concerns you need to be aware of. Please consider joining this extremely important conference to learn to protect yourself and your organization, and to plan for the road ahead. Our diverse and experienced faculty will give you the broad-based understanding of critical Non-Profit and Charitable Organization issues in 2005, and beyond.

**DON'T MISS THIS
CONFERENCE!**

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Raising the Bar of Continuing Legal Education

THE SEMINAR GROUP ~ FACULTY

Non-Profits: What You Need to Know Today

Dennis R. Kasper, Program Co-Chair, is a partner at Lewis Brisbois Bisgaard & Smith LLP where he focuses his practice on business law and commercial litigation along with non-profit organizations practice. He has extensive experience in the formation of charitable organizations and other business structures and all aspects of corporate maintenance of charitable organizations, including board governance.

L. Randolph Lowry, Program Co-Chair, is the Founder and Director of Straus Institute for Dispute Resolution and a Professor of Law at Pepperdine Law School, where he teaches alternative dispute resolution processes, dispute resolution and religion, negotiation and mediation. He also mediates complex civil cases and public policy disputes. He's recently been appointed to the Blue Ribbon Committee on Arbitration Ethics.

Paul D. Gilbert is an attorney with the Nashville office of Waller Lansden Dortch & Davis. His practice emphasizes mergers & acquisitions and securities, with extensive experience in not-for-profit and for-profit hospitals and health systems. He was named one of *Chambers USA's* "America's Leading Business Lawyers".

S. Keith Hinkle is an Associate Vice Chancellor with the Center for Estate and Gift Planning at Pepperdine University. In this role, he leads the planned giving office in identifying and creating the most advantageous estate and financial planning tools applicable to the specific needs and desires of donors. He is also a certified public accountant.

Charles S. Mack, Jr., is the founder of North Shore Management Services to provide crisis management with hands-on executive management to troubled companies. He has 20 years experience in a wide variety of executive positions in the areas of crisis management and turnaround, startup, acquisitions and divestitures.

Howard G. Rath, Jr., is a partner at Lewis Brisbois Bisgaard & Smith LLP where he focuses his practice on Business Law and Commercial Litigation. He has over 35 years experience with taxation law and has been certified as a Tax Specialist in Taxation Law by the California State Bar for the past 31 years.

Stephen W. Reed is a member at Reed & Brown LLP where he practices in the areas of commercial real estate, general business and corporate law along with non-profit organization and book publishing.

Grace Sanchez-Hagen is the Development Director at Hillview Acres Children's Home & Foster Family Agency. Prior to this, she was a Private Wealth Manager at Deutsche Bank. She was also the Development Executive at Focus on the Family and worked with World Vision.

Claudia B. Sangster is the Director of Philanthropy Services for Harris myCFO, Inc., where she designs, implements, and manages philanthropic vehicles, including charitable trusts, charitable gift annuities, private foundations, supporting organizations, and donor advised funds. Additionally, she is the executive director of the myCFO Foundation.

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CONFERENCE
INFORMATION

Registration: Please mail or email your registration as soon as possible since enrollment is limited, or you may also register with a credit card via email, fax or phone. Walk-in registrations will be accepted subject to space availability. Please call THE SEMINAR GROUP at (206) 463-4400 or (toll free) (800) 574-4852 or fax to (206) 463-4444 or email: registrar@TheSeminarGroup.net

Tuition: The tuition fee includes attendance at all sessions, coffee breaks, and all course materials. *Full Tuition:* \$395.00 per person; Special Government rate: \$325 per person; New Associate rate: \$260 per person. Student rate: \$197. Make checks payable to: THE SEMINAR GROUP.

Save When Two or More Register: Save \$25 each off of the Full Tuition fee only when two or more register from the same organization at the same time. Multiple discounts do not apply.

Course Accreditation: This course has been approved by the State Bar of California for 6.5 general CLE credits. Up to 7.0 CPE credits available. No prerequisites or advance preparation required. Up to 7.0 CPE credits may also be available from the California

Board of Accountancy. For information or accreditation in other states, please call THE SEMINAR GROUP at (206) 463-4400 or (800) 574-4852.

Substitution/Cancellation: You may substitute another person at any time. We will refund tuition, **less a \$50 cancellation charge**, if we receive your cancellation by **Wednesday, June 22nd, 2005**. For more information regarding administrative policies such as complaint and refund, please contact our office at (206) 463-4400.

Course Materials: Each participant will receive a set of course materials, prepared by the speakers especially for this conference, which will be invaluable as a future reference. The course materials alone are available for \$100 which includes shipping and handling.

Homestudy Package: Our complete Homestudy Course, consisting of a full DVD or Audio CD and the Course Materials, is available for \$405.00. This package may qualify for self-study credit.

Seminar Location: The seminar will be held at the Millennium Biltmore Hotel, 506 S. Grand Avenue, Los Angeles, California (213) 624-1001. Please call the hotel directly for reservations/questions.